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UNITED STATES OF AMERICA POSTAL REGULATORY COMMISSION WASHINGTON, DC 20268-0001

Before Commissioners: Robert G. Taub, Chairman;

Mark Acton, Vice Chairman; Tony Hammond; and Nanci E. Langley

Competitive Product Prices GEPS 3 (MC2010-28) Negotiated Service Agreements Docket No. CP2017-6

ORDER APPROVING MODIFICATION TWO TO
GEPS 3 NEGOTIATED SERVICE AGREEMENT AND DENYING AS MOOT MOTION
FOR TEMPORARY RELIEF

(Issued November 22, 2017)

I. INTRODUCTION

The Postal Service seeks to modify a Global Expedited Package Services 3 negotiated service agreement.¹ For the reasons discussed below, the Commission approves the Modification.

¹ Motion of the United States Postal Service for Temporary Relief and Notice of the United States Postal Service of Filing Modification Two to Global Expedited Package Services 3 Negotiated Service Agreement, November 21, 2017 (Notice). The modification is an attachment to the Notice (Modification).

In Order No. 3576, the Commission approved the Global Expedited Package Services 3 negotiated service agreement (Existing Agreement).² On November 21, 2017, the Postal Service filed notice that it has agreed to the Modification to the Existing Agreement.

II. COMMISSION ANALYSIS

The Commission has reviewed the Notice and the accompanying materials filed under seal.

Cost considerations. The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3015.5 and 3015.7. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Existing Agreement is set to expire November 30, 2017.³ The Modification revises the expiration date of the contract to December 31, 2017. Notice at 1.

The Modification does not materially affect the underlying financial analysis of the Existing Agreement. Thus, the Commission finds that the Existing Agreement, as modified, comports with the provisions applicable to rates for competitive products in 39 U.S.C. § 3633(a) and 39 C.F.R. § 3015.7.

² Order Approving Additional Global Expedited Package Services 3 Negotiated Service Agreement, October 21, 2016 (Order No. 3576). The contract was later modified. See Order Approving Modification One to GEPS 3 Negotiated Service Agreement and Denying as Moot Motion for Temporary Relief, October 25, 2017 (Order No. 4179).

³ Order No. 3576 at 5 (setting original expiration date as October 31, 2017); Order No. 4179 at 3 (revising expiration date to November 30, 2017).

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Other considerations. The Existing Agreement, as modified, is set to expire December 31, 2017. Notice at 1. If the Existing Agreement, as modified, is terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the

Commission.

In conclusion, the Commission approves the Existing Agreement, as modified.

Accordingly, the Motion for Temporary Relief is denied as moot.

III. ORDERING PARAGRAPHS

It is ordered:

1. The Commission approves the Global Expedited Package Services 3 negotiated

service agreement, as modified.

2. The Postal Service shall notify the Commission if the Existing Agreement, as

modified, terminates prior to the revised expiration date, December 31, 2017.

3. The Postal Service's Motion for Temporary Relief is denied as moot.

By the Commission.

Stacy L. Ruble Secretary